

888 7th Avenue, 20th Floor New York, NY 10106 212-398-0300 www.TZPGROUP.com

About Us

TZP Group is a private equity firm managing ~\$2 billion of capital focused on investments in **Technology & Business** Services and Consumer Products & Services companies across dedicated investment vehicles

TZP strives to serve as a "Partner of Choice" and invests primarily in closely-held companies where owners and/or management teams seek to retain or attain a material equity stake and partner with an investor with requisite strategic, operating, and financial skills to accelerate growth and maximize shareholder value

Dedicated Portfolio Operations Group composed of former executives brings strong functional expertise and hands-on approach to drive value creation

Investment Vehicles and Criteria			
	TZP Capital Partners	TZP Small Cap Partners	TZP Growth Equity
Size of Company	> \$10M of EBITDA	< \$10M of EBITDA	>\$10M Revenue via TZP Strategies ⁽¹⁾
Equity Investment	\$40 to \$130M	\$10 to \$40M	\$10 to \$35M
Ownership	Control	Control	Non-Control: Growth Equity / Structured Capital
	Founders/Management holding material stake		
Geography	Primary operations in U.S. and/or Canada		
Impact & ESG	Impact Investing & ESG Management across all investment vehicles		

Focus Sectors



Branded Consumer

- Branded consumer products
- Digitally native and DTC brands
- Multi-unit retail & e-commerce
- Consumer finance

Real Estate Services &

Facilities maintenance

 Property management Brokerage & mortgage services

Specialty Finance

· Warehousing & fulfillment



Marketing & Media Services

platforms

Media buying & planning

SaaS (vertical & horizontal)

Information services & data

Telecommunication services

- **Events & conferences**
- · Market research & data analytics
- · Direct & loyalty marketing
- Publishing & content creation



Outsourced Business & IT Services

- Human capital management
- Finance & accounting
- Legal & compliance
- Advisory & research



Travel & Leisure

- Hotel/lodging & dining
- Travel/entertainment booking
- Amusement park & resort services

Relocation & destination services



Franchise Services

- Repair & remodeling
- Health & wellness
- Specialty stores



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Current Portfolio Companies

Technology & Business Services



Proprietary, data-driven email solutions for digital marketers



Property management, leasing and maintenance services for single- and multi-family rentals



Device monitoring and protection software for businesses and families



Intelligent traffic calming, parking guidance, and speed enforcement solutions



Global employee relocation support services



Full-service hospitality management



Events, training, and communities for users of Microsoft Dynamics and other software products



Drapery, modular furniture, and scenic décor rentals



Integrated revenue and customer evergent management for telecom, media and entertainment companies



Automotive asset recovery and repossession services



Salesforce training solutions for high-growth technology businesses

Consumer Products & Services



Thrift store operator in the southeastern **United States**

saatva

Online retailer of luxury mattresses and bedding



Premier performance cycling apparel

Men's underwear brand supporting the best performance and lifestyle solution on the market



Provider of specialty stationery products sold direct-to-consumer and through big box retailers



Leading soccer specialty omnichannel retailer



Independent vacation ownership marketing and property management



DTC tuxedos and



Winter sports equipment retail



formalwear rentals Global creator, marketer, distributor,



Omni-channel brand of Innovative, on-trend baby products

and rental services

THE FRAGRANCE GROUP Triangle Home

and licensee of artisanal luxury and designer fragrances Branded and private label





Direct-to-consumer maternity and breastfeeding basics apparel

Fashions

VEGAS.COM

home décor products sold through E-commerce Marketing and ticketing for



Global franchisor of multiple fitness concepts including Snap Fitness, 9Round, YogaFit, amongst others



Media company built for the next generation of digital superfans

shows, hotels and attractions

in Las Vegas



National franchisor of bathroom remodeling services



Performance and casual shoes, boots, and sandals with



Lifestyle apparel and accessories for fishing, boating and other outdoor sports

"foot-first" design